

Client Relationship Options

For Financial Planning Services

Service Level	Description of Services	Frequency	Fee
Product Only/ Investments	Transactional Review of account performance Specific advice related to account only	Meetings as needed Annual minimum	No Fee*
Financial Planning Relationship	Consultative Includes: <ul style="list-style-type: none"> • Assessment of current financial status • Comprehensive Financial Profile • All Express Modules are Expanded Plus • Essential Documents Locator • Income Tax Analysis • Estate Analysis • Stock Options • Business Continuation 	Annual meeting (minimum)	\$2,500-\$5,000**

Assets Under Management	Fee Charged
\$0 - \$500K	1.4%
\$500,001 - \$1MM	1.3%
\$1MM - \$1.5MM	1.2%
\$1,500,001 - \$2MM	1.1%
\$2,000,001 - \$3MM	1.0%
\$3MM+	Negotiable

*The advisor fee is an annualized percentage and is deducted on a quarterly basis.

*Commissions may be charged on individual transactions.

**Fees are based on complexity and time requirement.

Note: Although we recommend a comprehensive financial plan for most cases, some services are available a la carte.

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